

SOLACE 2009

“Tascomi: Making Change Happen”

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Presentation Overview

How can IT companies help facilitate change in Local Government?

- **Cost Cutting**
 - Innovation
 - Online Services
 - Service Provision
- **Forward Planning**
 - Early Integration
 - Methodology
 - Case Example



Opportunities for Cutting Cost

What can IT companies deliver?

A light blue, cloud-like shape with a black outline and a drop shadow, containing the word 'Innovation' in bold dark blue text.

Innovation

An orange, cloud-like shape with a black outline and a drop shadow, containing the word 'Flexibility' in bold dark blue text.

Flexibility



Remote Working

- Efficiencies
- Real Time Information
- Customer Satisfaction



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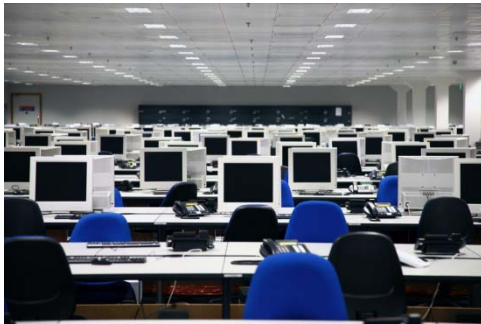


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Remote Working



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Online Services



Te-Dogs

**Existing Customer
Sign in here**

Username:

Password:

Login



- ▶ [Forgotten your password?](#)
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Service Provision

- Software as a Service
 - No longer just a product
- Open Source
 - Lower Maintenance
 - Lower Cost
 - Higher Reliability

IT companies should be Change Partners!



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How can IT companies help prepare for Change?

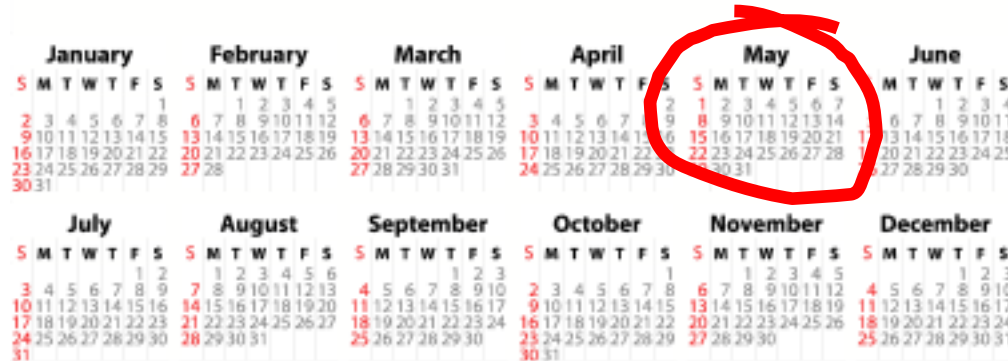


- Forward Planning
- Early integration



Forward Planning

2011



- Why wait?
- Early integration benefits:
 - employees
 - customers



Systems integration methodology...



3 individual entities...
same thing, but very different...



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Systems integration methodology...



Ultimately, destined to be the same...



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Systems integration methodology...



So, how do we get there?



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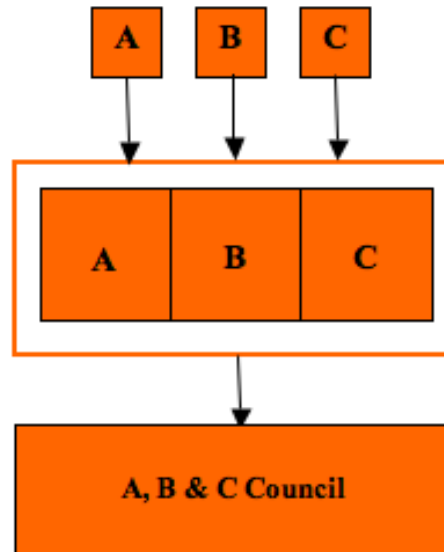


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Systems integration methodology...



Reap the benefits of early integration whilst maintaining independence!



Conclusion

How can IT companies help facilitate change in Local Government?

- Flexibility & Innovation
- Cost Cutting Opportunities
- Partnering for Change



How can IT companies help prepare for Change?

- Preparation & consultation
- **Early Integration**
- Talk to us



